

# e-Learning

In just two hours, learn interviewing skills you can use for the rest of your career.

## You Will Learn How To:

- Define jobs in behavioral terms.
- Examine three critical performance areas not found on any resumé.
- Prepare for team interviews.
- Apply the Interview Funnel™ questions to clearly identify competencies.
- Determine the candidate's fit with your company's values and culture.
- Validate responses by drilling down for further evidence.
- Keep your interviews legal.
- Improve assessment effectiveness with all candidates.
- Make solid hiring decisions based on documented competencies.

## This e-Learning Provides:

- Convenience – Learn interview skills when you want and at your own pace.
- Interactivity – Exercises engage you and keep your interest.
- Examples – Audio and video examples clearly demonstrate what is taught.
- Appeal – Illustrations help elaborate the concepts in an entertaining fashion.
- Structure – Concepts are explained in a straight forward and easy-to-learn fashion.
- Reinforcement – Interview tools allow you to continually apply what you learn after the training is over.
- Accountability – Upon completion of the exercises and final quiz, a completion certificate and final score is generated.

## What Our Clients Say:

*"I learned to probe a candidate's accomplishments more thoroughly and ask better follow-up questions."*

— Associate Attorney, DLA Piper

*"In my next interview, I will follow the logic I learned from this training to get the information I need from the applicant."*

— Global Commodity Manager, Planar Systems

*"This online course provides a structured approach to the behavioral interview that is very useful."*

— Executive Recruiter, Target Search Group

Since 1982, Management Team Consultants, Inc. has helped hundreds of organizations, from Silicon Valley start-ups to Fortune 1000s, gain a competitive edge in their interviewing, selection and hiring practices.



### Interview EDGE™

Management Team Consultants, Inc.  
415.459.4800  
info@interviewedge.com